## BUZZANGLE MUSIC



## U.S. MUSIC INDUSTRY REPORT

A REPORT ON 2016 U.S. MUSIC INDUSTRY CONSUMPTION

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# WELCOME TO THE BUZZANGLE 2016 YEAR-END REPORT 

Welcome to BuzzAngle Music's 2016 report on U.S. music consumption, our first-ever yearly report. 2016 was another successful year in music, with overall consumption rising $4.2 \%$ over 2015 , marking the second year in a row with solid growth.

The continued explosion of audio stream consumption, which increased $82.6 \%$ to 250 B streams, fueled this increase. Both album sales and song sales continued to decline but the transition to these new access methods has shown to provide overall growth and a sustainable business model for the future. Breaking down the tremendous streaming growth shows what is perhaps the most important stat of the year: the percentage of subscription streams rose from 62\% of the total in 2015 to $76 \%$ of the total in 2016. The number of 2016 subscription streams grew over $2.25 x$ the 2015 subscription streams amount. So not only is streaming growing nicely, but the overall composition is also shifting to subscription-based consumption. The combination of these two trends will result in higher average revenue per user and
more profitability for the industry.

In addition to providing the industry with a great business model, streaming services offer music lovers a much wider selection of music at their fingertips. In 2016, there were over 28 M unique songs played via a streaming service compared to 7M songs that were purchased. An average day's audiostreaming volume in 2016 (1.2B) was much larger than the entire year's volume of song sales (734M). More music is being listened to by more people than ever before.

The BuzzAngle 2016 U.S. music report is filled with stats on consumption, top artists, albums and songs, as well as a number of interesting and fun highlights. We hope you enjoy it and we welcome any feedback.

Best wishes for a healthy, happy and prosperous 2017!


## 2016

## U.S. HIGHLIGHTS

## OVERALL MUSIC

 CONSUMPTIONfor the year was
4.9\%

OVER 2015
(413.9 million project units in 2016 vs. 394.5 million album project units in 2015).

## SONG CONSUMPTION for the year was



OVER 2015
(2.4 million song project units in 2016 vs. 1.9 billion song project units in 2015).

## AUDIO STREAMS <br> reached a new <br> RECORD HIGH OF <br> 250.7 biluon

up 82.6\% over 2015.

## THERE WERE MORE STREAMS

on any given day during 2016 (daily average of 1.2 billion) than there were

SONG DOWNLOADS FOR THE ENTIRE YEAR<br>(734 million).

The 2016 measurement period is $1 / 1 / 2016$ through 12/29/2016. The 2015 measurement period is 12/29/2014 through 12/31/2015. Album Consumption is calculated as follows: Total Album Project Units = Album Sales + (Song Sales/10) + (On-Demand Audio Streams/1500).
BuzzAngle Music does not provide any weighting factors on the physical album sales market. All units are exactly as reported from the retailers.
Song Consumption is calculated as follows: Total Song Project Units = Song Sales + (On-Demand Audio Streams/150). Album Sales Consumption is calculated as follows: Total Album Sales Units = Album Sales + (Song Sales/10).

## Drake

IS

## ARTIST OF THE YEAR

with over 6.1 million in total album consumption units, Views is the album of the year with 3.9 million total album units and One Dance is the song of the year with 5.6 million total song consumption units.

OVER
2 MILLION
UNIQUE SONGS
were streamed in 2016, 7.3 million unique songs were purchased and 1.4 million unique albums were purchased.

## PHYSICAL ALBUM SALES WERE DOWN 17.7\%

(89.4 million in 2016 vs. 101.3 million in 2015). Physical album sales accounted for $51.6 \%$ of all album sales in 2016.

## VINYL ALBUM SALES WERE UP 25.9\%

over 2015 while CD album sales were down 14.0\%. Vinyl albums accounted for $8.0 \%$ of all physical album sales.

## SONG SALES

(DOWNLOADS) IN 2016 WERE DOWN
24.8\%
compared to 2015 ( 734.2 million in 2016 vs. 975.8 million in 2015).

## DIGITAL ALBUM SALES

IN 2016 WERE DOWN
19.4\%
were down over the previous year. ( 83.9 million in 2016 vs. 104.1 million in 2015).

## INDUSTRY TRENDS • GENRE

- Pop (14.6\% of total) was the top genre in terms of total allbum consumption, edging out Hip-Hop/Rap (14.4\%). Dance was the topgrowing genre, gaining 35\% versus 2015.
- Hip-Hop/Rap (18.2\%) was the top genre in terms of total song consumption, with Pop (15.3\%) second.
- Consistent with 2015, Urlban songs (HipHop/Rap and R\&B) were the most streamed songs in 2016, accounting for 30\% of all streams. 22\% were from titles in the combined Rock genres (Rock, Alternative, Metal, Indie Rock, Punk, Folk) and 13\% were Pop songs.
- $34 \%$ of all allbum sales in 2016 were from the combined Rock genres with more than 52 million sales. 16\% were Urban titles, 15\% were Pop albums and 13\% were Country albums.
- $63 \%$ of vinyll allbums sold in 2016 were from the combined Rock genres. 12\% were Urban titles and 7\% were Pop titles.
- $25 \%$ of Song sales in 2016 were titles from the combined Rock genres, $24 \%$ were Urban songs, 19\% were Pop and 13\% were Country songs.


## INDUSTRY TRENDS•RELEASE PERIOD

- Approximately 50\% of all forms of consumption (physical/digital album sales, song sales and audio streams) in 2016 was from Deep Catalog titles, those released over three years ago. For video streams, it is over 60\%.
- New Releases, less than eight weeks old, represented $8.5 \%$ of audio streams, but over $20 \%$ of allbum sales.


## INDUSTRY TRENDS • DAY OF WEEK

- Friday was the biggest day of the week for Album sales (20\% of the total) as well as both digital (22\%) and physical album sales (18\%).
- Friday (new release day) was the day of the week that saw the largest increase in allbum sales compared to 2015, going from 17.7\% to $20.0 \%$ of the total in 2016.
- Friday and Saturday were the largest vinyl allbum sales days of the week, each at $17 \%$.
- Tuesday showed the largest drop, going from 14.0\% of the total in 2015 to $12.3 \%$ in 2016.
- Vinyl allbum sales experienced a unit increase of $38 \%$ on Fridays compared to 2015.
- Friday was the largest day for audio streaming activity (15.2\% of the total), while Saturday was the largest day for video streams (16.1\% of the total).
- Audio and Video streaming saw the largest unit growth on Saturday.


## LARGEST SINGLE DAYS OR WEEKS OF THE YEAR FOR

MUSIC PURCHASING AND LISTENING

## STREAMING ACTIVITY

- The biggest single day for total ondemand streams in 2016 was Christmas Eve, December 24-1,588,455,616, also the biggest day for video streams, with 734,801,008 streams.
- The biggest single day for audio on-demand streams in 2016 was December 9 with $922,260,438$ streams (the release of J.Cole's album).
- J. Cole had 10 out of the top 12 songs streamed on December 9, accounting for 56.9 million streams ( 27 songs total) for that one day.
- The Weeknd was the next most streamed artist on December 9 with 19 million streams (25 songs).
- December 7 was the first time there were more than 900 million audio streams in one day $(908,346,094)$.
- The week of November 18 was the first time that the combined audio and video streams surpassed 9 billion.
- The week of December 9 was the llargest streaming week of the year with a combined audio/video total of 9.6 billion.
- Juju on the Beat by Zayion McCall and Black Beatles by Rae Sremmurd videos were the top two videos streamed with 3.8 million and 2.9 million respectively on December 24.


## ALBUM SALES

- The biggest single day for album sales (and digital album sales) in 2016 was Friday April 29 with 1,215,248 albums sold (931,749 digital album sales). This was the release day of Drake's Views, which sold 575,000 digital albums on the first day.
- Friday, December 23 was the biggest single day for physical allbum sales with 845,183 sales.
- Black Friday, November 25 was the next biggest day for physical allbum sales with more than 808,000 sales.
- Record Store Day, Saturday Aprill 16 was the biggest single day for vinyl allbum sales with more than 97,000 sold.


## SONG SALES

- Christmas Day, Sunday December 25, was the biggest single day for song downloads with $5,072,142$ song downloads.
- The most downloaded song on Christmas Day was Black Beatles by Rae Sremmurd with 49,791 sales.


## HOLIDAY SEASON HIGHLIGHTS <br> (2016 HOLIDAY SEASON = NOV. 18 THROUGH DEC. 29)

## ALBUM SALES

- Allbum sales during the 2016 Holiday Season were down 21.7\% over 2015.
- Physical allbum sales during the 2016 Holiday season were down 16\% compared to 2015.
- 68\% of allbums purchased during the 2016 Holiday Season were physical allbums (either CDs, vinyl albums or cassettes).
- Vinyl allbum sales during the 2016 Holiday Season were up 28\% compared vinyl album sales in 2015 (1.99M vs. 1.56M).
- There were 11,489 cassettes purchased during the Holiday Season (an increase of 140\% over 2015).
- The biggest selling allbum (as well as top Christmas album) during the 2016 holiday season was A Pentatonix Christmas with 712,534 sales and the biggest selling vinyl allbum was Blurryface by twenty one pilots with 22,006 sales.
The Artist with the most allbum sales during the holiday season was Pentatonix with 1,041,030 sales.
- Garth Brooks was second with 655,740 album sales (if you include the Christmas Together album with Trisha Yearwood, the total jumps to 882,167 sales); $98 \%$ of the sales were physical.
- Interestingly, Elvis Presley was the \#8 most purchased artist (albums) during the holiday season with 256,707 album sales.


## STREAMING ACTIVITY

- On-demand audio streams during the 2016 Holiday Season were up 62\% compared to 2015 with 34.3 billion streams.
- The most streamed artist during the holiday season was The Weeknd with 807.7 million streams (85\% of those streams were audio streams). Drake is \#2 with 606 million streams.
- Starboy by The Weeknd was the most (on-demand audio) streamed song during the holiday season with 92.3 million and Black Beatles by Rae Sremmurd was the most streamed video with more than 139.2 million streams during the holiday season.
- The most streamed Christmas song during the holiday season was All I Want for Christmas is You by Mariah Carey with more than 59.2 million streams (overall the \#15 most streamed song during the holiday season).


## BLACK FRIDAY \& CYBER MONDAY HIGHLIGHTS

## BLACK FRIDAY

- There were 1.1 million album sales on Black Friday (11/25/16), which was down 26\% compared to Black Friday 2015 (17/27/15).
- Approximately 75\% of albums purchased on Black Friday (73\%) were either a CD or a vinyl album.
- Starboy by The Weeknd was the biggest selling allbum on Black Friday; 77,956 sales (all digital).
- The Ultimate Collection (10 disc box set) by Garth Brooks was the biggest selling physical album on Black Friday with 43,857 sales.
- Vinyl allbum sales on Black Friday (1 1/25/16) were up 29\% compared to 2015 (11/27/15) and accounted for just over 6\% of all album sales on Black Friday (up from 3.6\% in 2015).
- 2.4 million allbum sales purchased during Black Friday Weekend (11/25-11/27/16) down 26\% compared to 2015.
- Black Friday allbum sales at independent music stores were up 1\% compared to 2015 .
- Black Friday vinyl album sales at independent music stores were up 15\% compared to 2015.
- Nearly 65\% albums purchased on Black Friday at independent music stores were vinyl allbums.
- Facelift by Alice In Chains was the biggest selling allbum and vinyl allbum on Black Friday at independent music stores.


## CYBER MONDAY

- Overall online allbum sales (physical \& digital) on Cyber Monday (11/28/16) were down 28\% compared to Cyber Monday 2015.
- Physical online allbum sales on Cyber Monday (11/28/16) were down $11.6 \%$ compared to 2015 and accounted for $55 \%$ of all Cyber Monday album sales.
- Vinyl online allbum sales on Cyber Monday (1 1/28/16) were up 27\% compared to 2015 with nearly 27,000 vinyl albums sold.
- The biggest selling physical album online on Cyber Monday was A Pentatonix Christmas by Pentatonix with 2,972 sales.
- The biggest selling vinyl album online on Cyber Monday was Blurryface by twenty one pilots. A Charlie Brown Christmas by Vince Guaraldi was the second best selling vinyl album on Cyber Monday.


## RECORD STORE DAY HIGHLIGHTS

- Nearly 75\% of albums purchased on Record Store Day at independent music stores were vinyl allbums.
- There were more than 114,000 albums purchased at independent music stores on RSD with 82,332 of those sales being vinyl allbums.
- The biggest selling vinyll allbum on RSD at independent music stores was Star Wars: The Force Awakens "March of the Resistance".
- The biggest selling vinyll single on RSD at independent music stores was Double Sided by twenty one pilots.


## TOP OF THE CHARTS


#### Abstract

ALBUMS - Top allbum of 2016 is Views by Drake with 3,962,768 total project consumption units.


- Top-selling Allbum of the year (as well as Top Pop Album Project of 2016) is 25 by Adele with 1,550,584 album sales with Views by Drake coming in at \#2 with 1,510,987 album sales.
- Top Rap/Hip Allbum of 2016 is Views by Drake with $3,962,770$ album project units.
- Top R\&B Allbum of 2016 is Lemonade by Beyoncé with 2,143,666 album project units.
- Top Country Allbum of 2016 is Traveller by Chris Stapleton with 1,371,552 album project units.
- Top Stage \& Screen (Soundtrack) Album of 2016 is Hamilton with $1,322,524$ album project units.
- Top Christian Album of 2016 is How Can It Be by Lauren Daigle with 376,033 album project units.
- Top Children's Allbum of 2016 is Kidz Bop 31 by Kidz Bop Kids with 224,049 album project units.
- Top EDM Album of 2016 is Chainsmokers by The Chainsmokers with 637,905 album project units.
- Top-selling vinyl Album of the year is Blurryface by twenty one pilots with 49,004 sales.
- Top Digital Allbum of 2016 is Views by Drake with 1,301,161 digital sales.


## STREAMING ACTIVITY

- In 2016, 2 songs broke the 700 millionstream mark for the first time ever: Panda by Desiigner (736.8M) and Work by Rihanna (716.6M). The most-streamed song in 2015 was Trap Queen by Fetty Wap (612.8M).
- There were 6 songs that were streamed more than 500 million times in 2016; there were only 2 in 2015.
- The most-streamed song in 2016 was Panda by Desiigner with 736,813,212 streams.
- Panda by Desiigner was also the moststreamed video in 2016 with 420,281,844 million streams.
- There were twice as many songs that streamed more than 100 million times in 2016 compared to 2015 (226 songs in 2016 vs 111 songs in 2015).
- The top 1,000 streamed songs in 2016 accounted for 91.8 billion streams, $23 \%$ of all streams for the entire year.
- 70\%+ (65+ billion) of the Top 1,000 streamed songs in 2016 were either Urban or Pop songs.
- Almost $50 \%$ of the Top 1,000 streamed songs were Urlban songs (Rap/Hip-Hop at 35\% and R\&B at 13\%).
- The Top Pop streamed Song of 2016 is Sorry by Justin Bieber with 479,224,787 streams.
- The Top Rock streamed song of 2016 is Stressed Out by twenty one pilots with 454,005,148 streams.
- The Top Rap/Hip-Hop streamed song of 2016 is Panda by Desiigner with 736,813,212 streams.
- The Top R\&B streamed song of 2016 is Work by Rihanna with $716,636,471$ streams.
- The Top Country streamed song of 2016 is H.O.L.Y. by Florida Georgia Line with 178,735,221 streams.
- The Top Latin streamed song of 2016 is Hasta el Amanecer by Nicky Jam with 115,953,507 streams.
- The Top Christian streamed song of 2016 is Monster by Skillet with 112,411,454 streams.
- The Top Electronica streamed song of 2016 is Cold Water by Major Lazer with 331,168,796 streams.
- The Top Dance streamed song of 2016 is Closer by The Chainsmokers with 616,482,817 streams.


## SONG SALES

- There were 5 songs that had more than $\mathbf{2}$ million song downloads in 2016 compared to 16 in 2015 (top 5 sold between 3-5+ million each).
- There were 36 songs that sold more than 1 million song downloads in 2016 compared to 60 songs in 2015.
- Can't Stop The Feeling! by Justin Timberlake was the most downloaded song in 2016 with $2,488,419$ sales.

The \#10 selling song in 2015 had more song downloads than the \#1 song in 2016.

- $29 \%$ of the top 1,000 songs downloaded in 2016 were Pop songs (70.1 M), 18\% (43.8M) were Rap/Hip-Hop, 17\% (40.5M) Country and $11 \%$ (27.9M) R\&B songs.
- The Top 1,000 Song sales accounted for 243 million sales, $33 \%$ of all song sales for the year.


## RECOGNIZING THOSE WHO HAVE PASSED...

- Most of the following artists who passed away during 2016 wound up being in the Top 100 Artists for the entire year (based on album sales) with a couple making the Top 10. Prince (\#2), David Bowie (\#7), Joey + Rory (\#18), Merle Haggard (\#58), Leonard Cohen (\#94), Juan Gabriel (\#74) and George Michael (\#488).
- In 2016, there were a combined total of more than 5.3 million album sales, 9.4 million songs downloaded and 1.7 Billion songs streamed from these recognized award winning artists; Prince, David Bowie, Merle Haggard, Joey + Rory, Juan Gabriel, Leonard Cohen, Glenn Frey/Eagles, Maurice White/ Earth, Wind \& Fire and George Michael.

PRINCE•RIP April 21, 2016

- The day that Prince passed away (4/21/16) there were more than 1 million Prince songs downloaded and 230,000 allbum sales.
- Total Prince Song Sales from April 21 through April 24, 201 6: 3,072,893 compared to only 18,821 song sales the week prior to his death and 437,442 song sales in all of 2015.

Total Prince Allbum Sales from April 21 through April 24, 2016: 654,861 compared to only 4,263 album sales the week prior to his death and 206,935 sales in all of 2015.

DAVID BOWIE • RIP January 10, 2016
The day after David Bowie passed away (1/11/16) there were 177,912 of his albums sold, 206,209 song sales and 47.8 million streams of his songs.

- Total David Bowie Allbum sales for the 4 days following his death were 413,058 compared to 121,000 album sales in all of 2015.

Total David Bowie Streams of all his songs the 4 days following his death were 93.4 million compared to 6.7 million streams the

- week before and 141.7 million in all of 2015.

Total David Bowie Song sales the 4 days following his death were 389,303 compared to 9,800 sales the week before and 467,243

- song sales in all of 2015 .

MERLE HAGGARD•RIP April 6, 2016

- The day Merle Haggard passed away (4/6/16) there were 9,478 of his allbums sold, 43,978 song sales and 9,782,409 streams.

Total Merle Haggard Album sales for the

- 4 days following his death were 31,218 compared to 2,500 sales the week before and 70,154 sales in all of 2015.
- Total Merle Haggard Song sales the 4 days following his death were 109,097 compared to 3,882 sales the week before and 235,177 song sales in all of 2015.
- Total Merle Haggard Streams the 4 days following his death were $21,061,800$ compared to $1,232,435$ the week before and 31.5 million in all of 2015 .

JOEY FEEK • RIP March 4, 2016

- The week that Joey Feek passed away (3/4/16), 50,901 of their allbums were sold (up 47\%), 34,813 song sales (up 254\%) and 5,302,670 streams (up 268\%).

LEONARD COHEN • RIP November 10, 2016

- The week that Leonard Cohen passed away (11/10/16) there were 62,614 of his allbums sold (up 374\%), 71,604 song sales (up 625\%) and $17,804,873$ streams (up 407\%).

GLENN FREY•RIP January 17, 2016

- The week that Glenn Frey passed away (1/17/16) there were 53,790 sales of all Eagles allbums (up 597\%), 159,660 song sales (up $684 \%$ ) and $13,01,868$ streams (up 297\%).

JUAN GABRIEL • RIP August 28, 2016

- The week that Juan Gabriel passed away (8/28/16) there were 34,289 of his allbums sold (\#6 most purchased artist for the week; up $1,140 \%$ ), 57,780 song sales (up 3,251\%) and 56,048,717 streams (\#5 most streamed artist for the week; up 1,072\%).



## INDUSTRY CONSUMPTION OVERALL

| ALBUM CONSUMPTION | $413,928,604$ | $\mathbf{2 0 1 5}$ | \% GROWTH |
| :---: | :---: | :---: | :---: |
| ALBUM SALES | $173,358,201$ | $205,402,512$ | $\mathbf{- 1 5 . 6 \%}$ |
| SONG SALES | $734,191,554$ | $975,771,900$ | $\mathbf{- 2 4 . 8 \%}$ |
| ON-DEMAND AUDIO | $250,726,872,016$ | $137,290,820,350$ | $\mathbf{8 2 . 6 \%}$ |
| STREAMS |  |  |  |

## ALBUM <br> CONSUMPTION


$4.9 \%$
GROWTH

Album Consumption is calculated as follows:
Total Album Project Units = Album Sales + (Song Sales/10) + (On-Demand Audio Streams/1500)

|  | 2016 |  | 2015 | \% GROWTH |
| :---: | :---: | :---: | :---: | :---: |
|  | SONG CONSUMPTION | 2,405,704,034 | 1,891,044,036 | 27.2\% |
| , | SONG SALES | 734,191,554 | 975,771,900 | -24.8\% |
|  | ON-DEMAND AUDIO STREAMS | 250,726,872,016 | 137,290,820,350 | 82.6\% |
| GROWTH | ON-DEMAND VIDEO STREAMS | 181,311,825,117 | 168,589,696,593 | 7.5\% |

Song Consumption is calculated as follows:
Total Song Project Units = Song Sales + (On-Demand Audio Streams/150)

|  |  | 2016 | 2015 | \% GROWTH |
| :---: | :---: | :---: | :---: | :---: |
|  | ALBUM SALES | 173,358,201 | 205,402,512 | -15.6\% |
|  | DIGITAL ALBUM SALES | 83,950,764 | 104,115,049 | -19.4\% |
|  | PHYSICAL ALBUM SALES | 89,407,437 | 101,287,463 | -11.7\% |
|  | ALBUM CD SALES | 82,170,808 | 95,542,784 | -14.0\% |
| O W T H | ALBUM VINYL SALES | 7,194.531 | 5,714,074 | 25.9\% |

BuzzAngle Music does not provide any weighting factors on the physical album sales market. All units are exactly as reported from the retailers.


## ON-DEMAND VIDEO STREAMS

GROWTH


|  | Q1 | Q2 | Q3 | Q4 | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2015 | 35,795,228,143 | 41,502,244,921 | 46,599,163,472 | 44,693,060,057 | 168,589,696,593 |
| 2016 | 48,187,790,464 | 47,508,368,460 | 40,273,888,524 | 45,341,777,669 | 181,311,825,117 |

[^0]

## INDUSTRY CONSUMPTION BY GENRE



Album Consumption is calculated as follows:
Total Album Project Units $=$ Album Sales $+($ Song Sales/10 $)+($ On-Demand Audio Streams/1500)

## 0 0 1 <br>  <br> GENRES BY SONG CONSUMPTION

| RANK | GENRE | \% OF TOTAL | \% GROWTH 2016 VS 2015 | GROWTH RANK |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Hip-Hop/Rap | 18.2\% | 62.0\% | 2 |
| 2 | Pop | 15.3\% | 17.5\% | 19 |
| 3 | R\&B | 10.0\% | 36.9\% | 8 |
| 4 | Country | 8.2\% | 20.3\% | 17 |
| 5 | Rock | 7.5\% | 20.9\% | 16 |
| 6 | Alternative | 6.0\% | 25.4\% | 12 |
| 7 | Indie Rock | 5.9\% | 23.1\% | 14 |
| 8 | Latin | 3.9\% | 34.6\% | 9 |
| 9 | Electronica | 3.9\% | 26.4\% | 11 |
| 10 | Dance | 3.5\% | 72.4\% | 1 |
| 11 | Punk | 3.1\% | 22.2\% | 15 |
| 12 | Metal | 2.7\% | 31.7\% | 10 |
| 13 | Religious | 2.5\% | 19.9\% | 18 |
| 14 | Stage \& Screen | 1.5\% | 24.0\% | 13 |
| 15 | World | 1.3\% | 49.6\% | 4 |
| 16 | Classical | 1.1\% | 45.3\% | 6 |
| 17 | Jazz | 1.0\% | 41.5\% | 7 |
| 18 | Reggae | 0.8\% | -0.8\% | 20 |
| 19 | New Age | 0.6\% | 58.8\% | 3 |
| 20 | Children's | 0.6\% | 47.5\% | 5 |

[^1]Total Song Project Units = Song Sales + (On-Demand Audio Streams/150)

GENRE
CONSUMPTION BREAKDOWN


Album Sales Consumption is calculated as follows: Total Album Sales Units = Album Sales + (Song Sales/10)

## INDUSTRY CONSUMPTION BY RELEASE PERIOD

RELEASE PERIOD NEW: Releases up to 8 weeks old<br>- RECENT: Releases greater than 8 weeks old and up to 78 weeks old CATALOG: Releases greater than 78 weeks old and up to 156 weeks old LEGEND<br>DEEP CATALOG: Releases greater than 156 weeks old



## ALBUM

CONSUMPTION BY RELEASE PERIOD

| RELEASE PERIOD | \% OF TOTAL | CHANGE 2016 VS 2015 |
| :---: | :---: | :---: | :---: |
| NEW | $14.9 \%$ | -2.6 |
| RECENT | $25.6 \%$ | -0.4 |
| CATALOG | $11.0 \%$ | $\mathbf{0 . 6}$ |
| DEEP CATALOG | $48.6 \%$ | $\mathbf{2 . 3}$ |

[^2]
## PHYSICAL <br> ALBUM SALES BY RELEASE PERIOD

| RELEASE PERIOD | \% OF TOTAL | CHANGE 2016 VS 2015 |
| :---: | :---: | :---: | :---: |
| NEW | $20.7 \%$ | $-\mathbf{2 . 4}$ |
| RECENT | $20.6 \%$ | -3.0 |
| CATALOG | $8.2 \%$ | $\mathbf{0 . 6}$ |
| DEEP CATALOG | $50.5 \%$ | 4.8 |



BuzzAngle Music does not provide any weighting factors on the physical album sales market. All units are exactly as reported from the retailers.


## DIGITAL

ALBUM SALES BY RELEASE PERIOD

| RELEASE PERIOD | \% OF TOTAL | CHANGE 2016 VS 2015 |
| :---: | :---: | :---: | :---: |
| NEW | $24.9 \%$ | -0.1 |
| RECENT | $20.2 \%$ | $-\mathbf{2 . 2}$ |
| CATALOG | $8.6 \%$ | $-\mathbf{0 . 4}$ |
| DEEP CATALOG | $46.3 \%$ | $\mathbf{2 . 7}$ |





## VIDEO <br> SONG STREAMS BY RELEASE PERIOD

RELEASE PERIOD
\% OF TOTAL
CHANGE 2016 VS 2015

| NEW | $4.2 \%$ | -0.2 |
| :---: | :---: | :---: |
| RECENT | $22.0 \%$ | 0.7 |
| CATALOC | $13.2 \%$ | -0.1 |
| DEEP CATALOC | $60.6 \%$ | -0.4 |



# RELEASE <br> PERIOD BREAK <br> CONSUMPTION DOWN 

| NEW | RECENT | CATALOG | DEEP CATALOG |  |
| :---: | :---: | :---: | :---: | :---: |
| ALBUM <br> SALES <br> \% OF TOTAL | $22.7 \%$ | $20.4 \%$ |  |  |
| SONG <br> SALES <br> \% OF TOTAL | $10.8 \%$ |  |  |  |

## 06 <br> INDUSTRY CONSUMPTION BY DAY OF WEEK





DIGITAL
ALBUM SALES BY DAY OF WEEK
DIGITAL
ALBUM SALES
BY DAY OF WEEK

| FRI | $21.8 \%$ | 3.3 |
| :---: | :---: | :---: |
| SAT | $15.7 \%$ | 0.4 |
| SUN | $14.4 \%$ | 0.4 |
| MON | $12.3 \%$ | -0.6 |
| TUES | $11.5 \%$ | -2.4 |
| WED | $11.6 \%$ | -0.6 |
| THURS | $12.6 \%$ | -0.6 |



|  | CHANGE |  |
| :---: | :---: | :---: |
|  | \% OF TOTAL | 2016 VS 2015 |
| FRI | $15.7 \%$ | 0.2 |
| SAT | $16.2 \%$ | 0.2 |
| SUN | $15.8 \%$ | 0.5 |
| MON | $13.5 \%$ | -0.3 |
| TUES | $12.8 \%$ | -0.3 |
| WED | $12.8 \%$ | -0.6 |
| THURS | $13.2 \%$ |  |






# CONSUMPTION BY DAY OF BREAK THE WEEK DOWN 

|  | FRIDAY | SATURDAY | SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ALBUM CONSUMPTION \% OF TOTAL | 17.3\% | 15.4\% | 13.4\% | 13.5\% | 13.4\% | 13.4\% | 13.7\% |
| PHYSICAL <br> ALBUM SALES \% OF TOTAL | 18.4\% | 17.4\% | 12.2\% | 13.2\% | 13.0\% | 12.7\% | 13.1\% |
| VINYL <br> ALBUM SALES \% OF TOTAL | 17.0\% | 17.2\% | 12.4\% | 13.7\% | 13.0\% | 13.3\% | 13.4\% |
| DIGITAL <br> ALBUM SALES \% OF TOTAL | 21.8\% | 15.7\% | 14.4\% | 12.3\% | 11.5\% | 11.6\% | 12.6\% |
| SONC SALES \% OF TOTAL | 15.7\% | 16.2\% | 15.8\% | 13.5\% | 12.8\% | 12.8\% | 13.2\% |
| AUDIO STREAMS \% OF TOTAL | 15.2\% | 13.8\% | 12.6\% | 14.2\% | 14.7\% | 14.9\% | 14.7\% |
| VIDEO <br> STREAMS \% OF TOTAL | 15.3\% | 16.1\% | 14.3\% | 13.3\% | 13.6\% | 13.5\% | 13.9\% |



## INDUSTRY TITLE <br> DISTRIBUTION



## SALES

The Lorenz curve is a graph showing the proportion of overall transactions generated by a given \# of the titles, e.g. in the graph below, the top 500 album titles generated $36 \%$ of the total album sales. The total number of titles sold or streamed is also shown.


## SONG

## SALES

|  |  | 90\% |
| :---: | :---: | :---: |
| TOTAL \# OF SONG TITLES SOLD |  | 80\% |
| 7,274,123 | ¢ | 70\% |
|  | 0 0 0 0 | 60\% |
|  | 」 | 50\% |
|  | با | 40\% |
|  | ภㅇ |  |
|  |  | 30\% |
|  |  | 20\% |
|  |  | 10\% |
|  |  | 0\% |



## SONG <br> VIDEO STREAMS

TOTAL \# OF VIDEO-STREAMED SONGS



## TOP OF THE <br> CHARTS 2016



## ARTIST AWARDS

OVERALL

| Artist of Year | Drake |
| :---: | :---: |
| Female Pop Artist of the Year | Adele |
| Male Pop Artist of the Year | Justin Bieber |
| Pop Duo/Group of the Year | Pentatonix |
| Female Country Artist of the Year | Carrie Underwood |
| Male Country Artist of the Year | Chris Stapleton |
| Country Duo/Group of the Year | Florida Georgia Line |
| Rock Artist of the Year | Prince |
| Rock Duo/Group of the Year | twenty one pilots |
| Female Urban Artist of the Year | Beyonce |
| Male Urban Artist of the Year | Drake |
| Female Christian Artist of the Year | Lauren Daigle |
| Male Christian Artist of the Year | Chris Tomlin |
| Christian Duo/Group of the Year | Casting Crowns |
| Female Latin Artist of the Year | Shakira |
| Male Latin Artist of the Year | Juan Gabriel |
| Latin Duo/Group of the Year | Banda Sinaloense MS De Sergio Lizarraga |

## STREAMING ARTIST AWARDS

| Artist of the Year | Drake |
| :---: | :---: |
| Video Streaming Artist of the Year | Rihanna |
| Female Pop Artist of the Year | Ariana Grande |
| Male Pop Artist of the Year | Justin Bieber |
| Pop Duo/Group of the Year | Fifth Harmony |
| Female Country Artist of the Year | Carrie Underwood |
| Male Country Artist of the Year | Luke Bryan |
| Country Duo/Group of the Year | Florida Georgia Line |
| Rock Artist of the Year | twenty one pilots |
| EDM Artist of the Year | The Chainsmokers |
| Female Urban Artist of the Year | Rihanna |
| Male Urban Artist of the Year | Drake |
| Latin Artist of the Year | Juan Gabriel |
| Latin Duo/Group of the Year | Los Temerarios |

## AlbuM SAles ARTIST AWARDS

| Album Artist of the Year | Adele |
| :---: | :---: |
| Female Pop Artist of the Year |  |
| Male Pop Artist of the Year |  |
| Pop Duo/Group of the Year | Adele |
| Female Country Artist of the Year | Michael Jackson |
| Male Country Artist of the Year | Pentatonix |
| Country Duo/Group of the Year | Carrie Underwood |
| Rock Duo/Group of the Year | Chris Stapleton |
| Female Urban Artist of the Year | Joey \& Rory |
| Male Urban Artist of the Year | Metallica |
| Female Christian Artist of the Year | Beyonce |
| Male Christian Artist of the Year | Drake |
| Christian Duo/Group of the Year | Lauren Daigle |
| Vinyl Artist of the Year | Chris Tomlin |
| Casting Crowns |  |
| The Beatles |  |

##  <br> ALBUMS BY <br> TOTAL <br> CONSUMPTION

| RANK | TITLE | ARTIST | TOTAL PROJECT | ALBUM SALES | SONG SALES | AUDIO STREAMS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Views | Drake | 3,962,768 | 1,510,987 | 5,354,978 | 2,874,424,661 |
| 2 | 25 | Adele | 2,194,933 | 1,550,584 | 3,484,506 | 443,847,427 |
| 3 | Lemonade | Beyoncé | 2,143,666 | 1,477,080 | 4,405,143 | 339,107,940 |
| 4 | Anti | Rihanna | 1,841,852 | 515,460 | 4,287,615 | 1,346,445,922 |
| 5 | Blurryface | twenty one pilots | 1,661,294 | 676,227 | 4,017.781 | 874,933,813 |
| 6 | Purpose | Justin Bieber | 1,643,939 | 492,818 | 4,299,212 | 1,081,799,966 |
| 7 | Traveller | Chris Stapleton | 1,371,552 | 1,016,644 | 1,883,771 | 249,796,935 |
| 8 | Hamilton | Various Artists | 1,322,504 | 786,582 | 590,559 | 715,299,531 |
| 9 | Dangerous Woman | Ariana Grande | 1,032,184 | 304,851 | 2,949,332 | 648,599,033 |
| 10 | A Pentatonix Christmas | Pentatonix | 1,002,001 | 890,533 | 488,122 | 93,983,786 |
| 17 | Beauty Behind The Madness | The Weeknd | 1,001,854 | 263,636 | 2,090,574 | 793,740,985 |
| 12 | TRAPSOUL | Bryson Tiller | 989,692 | 223,861 | 1,122,117 | 980,429,143 |
| 13 | Collage EP | The Chainsmokers | 972,465 | 33,481 | 4,304,533 | 762,796,629 |
| 14 | Suicide Squad: The Album | Various Artists | 937,542 | 443,188 | 2,324,974 | 392,785,453 |
| 15 | Islah | Kevin Gates | 917.558 | 310,835 | 1,775,802 | 643,713,548 |
| 16 | Starboy | The Weeknd | 903,954 | 281,298 | 1,624,644 | 690,287,639 |
| 17 | This Is Acting | Sia | 903,725 | 299,596 | 2,806,660 | 485,195,191 |
| 18 | When It's Dark Out | C-Eazy | 864,852 | 197,628 | 1,861,207 | 721,655,595 |
| 19 | Death of a Bachelor | Panic! at the Disco | 844,835 | 494,323 | 1,111,329 | 359,069,391 |
| 20 | The Life Of Pablo | Kanye West | 798,002 | 27,637 | 329.470 | 1,106,127,606 |
| 21 | Thank You | Meghan Trainor | 724.735 | 282,872 | 2,804,297 | 242,149,220 |
| 22 | Nine Track Mind | Charlie Puth | 716,624 | 177,757 | 2,713,291 | 401,307,580 |
| 23 | If I'm Honest | Blake Shelton | 715,961 | 502,254 | 1,344,350 | 118,908,420 |
| 24 | Montevallo | Sam Hunt | 704.766 | 268,480 | 1,720,122 | 396,410,269 |
| 25 | Tangled Up | Thomas Rhett | 688,310 | 253,525 | 2,331,493 | 302,453,070 |

Album Consumption is calculated as follows:
Total Album Project Units $=$ Album Sales $+($ Song Sales/10 $)+($ On-Demand Audio Streams/1500)

## 운 <br>  <br> ALBUMS BY SALES

| RANK | TITLE | ARTIST | ALBUM SALES |
| :---: | :---: | :---: | :---: |
| 1 | 25 | Adele | 1,550,584 |
| 2 | Views | Drake | 1,510,987 |
| 3 | Lemonade | Beyoncé | 1,477,080 |
| 4 | Traveller | Chris Stapleton | 1,016,644 |
| 5 | A Pentatonix Christmas | Pentatonix | 890,533 |
| 6 | Hamilton | Various Artists | 786,582 |
| 7 | Blurryface | twenty one pilots | 676,227 |
| 8 | The Very Best Of Prince | Prince | 644.775 |
| 9 | Anti | Rihanna | 515.460 |
| 10 | The Ultimate Collection | Garth Brooks | 506,967 |
| 11 | If I'm Honest | Blake Shelton | 502,254 |
| 12 | Death of a Bachelor | Panic! at the Disco | 494,323 |
| 13 | Purpose | Justin Bieber | 492,818 |
| 14 | Hardwired...to Self-destruct | Metallica | 486,796 |
| 15 | 24 K Magic | Bruno Mars | 462,980 |
| 16 | 4 Your Eyez Only | J. Cole | 445,722 |
| 17 | Suicide Squad: The Album | Various Artists | 443,188 |
| 18 | Purple Rain | Prince \& The Revolution | 407,701 |
| 19 | Hymns | Joey + Rory | 402,777 |
| 20 | Ripcord | Keith Urban | 393,338 |
| 21 | Blackstar | David Bowie | 384,059 |
| 22 | Now 57 That's What I Call Music | Various Artists | 360,476 |
| 23 | Joanne | Lady Gaga | 353,046 |
| 24 | A Moon Shaped Pool | Radiohead | 343,562 |
| 25 | Blonde | Frank Ocean | 343,243 |

BuzzAngle Music does not provide any weighting factors on the physical album sales market. All units are exactly as reported from the retailers.


BuzzAngle Music does not provide any weighting factors on the physical album sales market. All units are exactly as reported from the retailers.

## 0 <br>  <br> ALBUMS BY <br> STREAMS

| RANK | TITLE |
| :---: | :---: |
| 1 | Views |
| 2 | Anti |
| 3 | Purpose |
| 4 | TRAPSOUL |
| 5 | Blurryface |
| 6 | Collage EP |
| 7 | The Life Of Pablo |
| 8 | Islah |
| 9 | Beauty Behind The Madness |
| 10 | Fetty Wap |
| 11 | Dangerous Woman |
| 12 | When It's Dark Out |
| 13 | Dirty Sprite 2 (DS2) |
| 14 | EVOL |
| 15 | Hamilton |
| 16 | Starboy |
| 17 | Chainsmokers |
| 18 | Nine Track Mind |
| 19 | 2014 Forest Hills Drive |
| 20 | Cry Baby |
| 21 | Forest Hills Drive |
| 22 | What A Time To Be Alive |
| 23 | New English |
| 24 | Suicide Squad: The Album |
| 25 | Coloring Book |


| ARTIST |
| :---: |
| Dralke |
| Rihanna |
| Justin Bieber |
| Bryson Tiller |
| twenty one pilots |
| The Chainsmokers |
| Kanye West |
| Kevin Gates |
| The Weeknd |
| Fetty Wap |
| Ariana Grande |
| C-Eazy |
| Drake \& Future |
| Desiigner |
| Chance The Rapper |
| Melanie Martinez |
| Furture |
| The Chainsmokers |
| The Weeknd |
| Charlie Puth |

TOTAL STREAMS $3,104,177,523 \quad 2,895,621,783$

208,555,740

| 2,174,863,097 | 1,361,491,151 | 813,371,946 |
| :---: | :---: | :---: |
| 1,916,720,472 | 1,103,550,409 | 813,170,063 |
| 1,471,926,526 | 993,098,157 | 478,828,369 |
| 1,430,213,711 | 893,107,697 | 537,106,014 |
| 1,275,089,915 | 775,971,486 | 499,118,429 |
| 1,274,638,793 | 1,107,367,547 | 167,271,246 |
| 1,253,212,299 | 653,291,476 | 599,920,823 |
| 1,189,212,393 | 817,572,093 | 371,640,300 |
| 1,110,230,476 | 614,825,527 | 495,404.949 |
| 1,058,879,355 | 659,799,741 | 399,079,614 |
| 1,043,986,566 | 734,447,979 | 309,538,587 |
| 967,435,245 | 630,030,246 | 337,404,999 |
| 908,959,467 | 603,994,502 | 304,964,965 |
| 853,995,822 | 715,483,321 | 138,512,501 |
| 847,963,428 | 693,043,774 | 154,919,654 |
| 835,929,914 | 549,883,804 | 286,046,110 |
| 834,256,461 | 417,902,560 | 416,353,901 |
| 830,296,115 | 642,831,372 | 187,464,743 |
| 822,049,191 | 384,364,490 | 437,684,701 |
| 818,940,868 | 633,353,314 | 185,587,554 |
| 816,074,811 | 701,576,574 | 114.498,237 |
| 782,934,473 | 347,642,213 | 435,292,260 |
| 752,106,631 | 397,017,821 | 355,088,810 |
| 745,031,814 | 745,009,510 | 22,304 |

##  <br> SONGS BY <br> TOTAL <br> CONSUMPTION

| RANK | TITLE |
| :---: | :---: |
| 1 | One Dance |
| 2 | Closer |
| 3 | Work |
| 4 | Don't Let Me Down |
| 5 | Panda |
| 6 | Can't Stop The Feeling! |
| 7 | 7 Years |
| 8 | My House |
| 9 | Stressed Out |
| 10 | Cheap Thrills |
| 11 | Love Yourself |
| 12 | Needed Me |
| 13 | Heathens |
| 14 | I Took A Pill In Ibiza |
| 15 | Work from Home |
| 16 |  |
| 17 | Pillowtalk |
| 18 | This Is What You Came For |
| 19 | Broccoli |
| 20 | Ride |
| 21 | Starboy |
| 22 | Too Good |
| 23 | Sorry |
| 24 | i hate u, i love u |
| 25 | Cake By The Ocean |

## ARTIST <br> Drake

The Chainsmokers
Rihanna
The Chainsmokers
Desiigner
Justin Timberlake

Lukas Graham
Flo Rida
twenty one pilots
Sia
Justin Bieber

Rihanna
twenty one pilots
Mike Posner
Fifth Harmony
G-Eazy
ZAYN
Calvin Harris
D.R.A.M.
twenty one pilots
The Weeknd

| Drake |
| :---: |
| Justin Bieber |
| Gnash |
| DNCE |

TOTAL PROJECT
$\mathbf{5 , 5 5 5 , 3 8 0}$

| $4,497,430$ |
| ---: |
| $4,080,092$ |
| $3,849,930$ |
| $3,601,797$ |
| $3,596,807$ |
| $3,544,342$ |

3,458,391
3,386,331
3,348,752
3,256,041
3,172,136
$3,131,476$
3,125,592
3,038,803
2,893,741
2,890,781
2,743,361
2,705,338
2,687,684
2,609,946
2,547,283
2,477,526
$2,476,458$
2,416,962

## SONG SALES

$2,096,662$
518,807,627
$335,078,486$
341,599,927
308,178,174
309,969,072
166,258,256
211,893,976
182,068,277
216,353,315
245,600,837
210,346,322
316,870,726
202,020,210
237,370,937
237,630,758
251,416,827
217,525,965
214,180,593
251,392,824
216,934,975
$220,805,750$
273,963,886
208,659,483
188,860,774
150,377,509

Song Consumption is calculated as follows
Total Song Project Units = Song Sales + (On-Demand Audio Streams/150)


RANK

| Closer | The Chainsmokers | 2,263,573 |
| :---: | :---: | :---: |
| My House | Flo Rida | 2,244,602 |
| 7 Years | Lukas Graham | 2,131,715 |
| One Dance | Drake | 2,096,662 |
| Stressed Out | twenty one pilots | 1,943,976 |
| Love Yourself | Justin Bieber | 1,853,732 |
| Work | Rihanna | 1,802,759 |
| Don't Let Me Down | The Chainsmokers | 1,795,409 |
| Heathens | twenty one pilots | 1,784,675 |
| Cheap Thrills | Sia | 1,711,413 |
| I Took A Pill In Ibiza | Mike Posner | 1,543,119 |
| Panda | Desiigner | 1,535,337 |
| Work from Home | Fifth Harmony | 1,454,598 |
| Pillowtalk | ZAYN | 1,440,608 |
| Cake By The Ocean | DNCE | 1,414,445 |
| H.O.L.Y. | Florida Georgia Line | 1,408,018 |
| NO | Meghan Trainor | 1,402,997 |
| This Is What You Came For | Calvin Harris | 1,315,490 |
| Ride | twenty one pilots | 1,241,451 |
| One Call Away | Charlie Puth | 1,232,485 |
| Me, Myself \& I | G-Eazy | 1,217,629 |
| i hate $u$, i love $u$ | Gnash | 1,217,386 |
| Lost Boy | Ruth B. | 1,191,429 |
| The Sound Of Silence | Disturbed | 1,158,722 |

## 0 <br>  SONGS BY <br> STREAMS

| RANK | TITLE | ARTIST | TOTAL STREAMS | AUDIO STREAMS | VIDEO STREAMS |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Panda | Desiigner | 736,813,212 | 316,531,368 | 420,281,844 |
| 2 | Work | Rihanna | 716,636,471 | 349,160,604 | 367,475,867 |
| 3 | Closer | The Chainsmokers | 616,482,817 | 339,242,590 | 277,240,227 |
| 4 | One Dance | Drake | 562,093,409 | 528,802,165 | 33,291,244 |
| 5 | Needed Me | Rihanna | 519,758,168 | 321,688,704 | 198,069,464 |
| 6 | Don't Let Me Down | The Chainsmokers | 510,602,192 | 316,792,800 | 193,809,392 |
| 7 | Sorry | Justin Bieber | 479,224,787 | 215,002,864 | 264,221,923 |
| 8 | Work from Home | Fifth Harmony | 461,523,305 | 244,064,314 | 217,458,991 |
| 9 | Stressed Out | twenty one pilots | 454,005,148 | 225,002,256 | 229,002,892 |
| 10 | 7 Years | Lukas Graham | 436,892,486 | 218,032,422 | 218,860,064 |
| 11 | Low Life | Future | 427,079,591 | 227,928,430 | 199,151,161 |
| 12 | Heathens | twenty one pilots | 422,348,688 | 204,921,432 | 217,427,256 |
| 13 | Broccoli | D.R.A.M. | 411,700,139 | 252,929,759 | 158,770,380 |
| 14 | Love Yourself | Justin Bieber | 409,578,222 | 217.486,893 | 192,091,329 |
| 15 | Me, Myself \& | G-Eazy | 408,774,943 | 260,534,728 | 148,240,215 |
| 16 | Black Beatles | Rae Sremmurd | 398,985,306 | 176,299,798 | 222,685,508 |
| 17 | I Took A Pill In Ibiza | Mike Posner | 387,499,272 | 244,928,912 | 142,570,360 |
| 18 | Don't | Bryson Tiller | 384,782,947 | 220,701,785 | 164,081,162 |
| 19 | Pillowtalk | ZAYN | 376,680,679 | 221,871,892 | 154,808,787 |
| 20 | Cheap Thrills | Sia | 375,428,629 | 251,864,744 | 123,563,885 |
| 21 | Starboy | The Weeknd | 363,049,354 | 223,271,672 | 139,777,682 |
| 22 | This Is What You Came For | Calvin Harris | 360,239,275 | 219,122,613 | 141,116,662 |
| 23 | Exchange | Bryson Tiller | 340,400,074 | 199,602,099 | 140,797,975 |
| 24 | Ride | twenty one pilots | 339,608,092 | 223,225,168 | 116,382,924 |
| 25 | 2 Phones | Kevin Gates | 339,009,218 | 164,598,262 | 174,410,956 |


| RANK | ARTIST | TOTAL PROJECT | ALBUM SALES | SONG SALES | AUDIO STREAMS |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Drake | 6,087,809 | 1,724,178 | 8,707,954 | 5,239,254,034 |
| 2 | Beyoncé | 3,091,788 | 1,636,794 | 6,405,947 | 1,221,599,386 |
| 3 | Adele | 2,953,323 | 1,982,491 | 4,474,828 | 785,023,276 |
| 4 | twenty one pilots | 2,779,729 | 1,015,206 | 6,923,481 | 1,608,261,703 |
| 5 | Rihanna | 2,527,470 | 622,133 | 5,855,682 | 1,979,653,667 |
| 6 | The Weeknd | 2,247,798 | 601,702 | 4,024,853 | 1,865,416,741 |
| 7 | Justin Bieber | 1,962,472 | 569,171 | 4,861,645 | 1,360,704,037 |
| 8 | Pentatonix | 1,793,607 | 1,402,504 | 1,393,718 | 377,596,646 |
| 9 | J. Cole | 1,751,857 | 679,955 | 1,393,716 | 1,398,796,059 |
| 10 | Kanye West | 1,747.441 | 215,900 | 1,580,381 | 2,060,254,193 |
| 11 | Metallica | 1,730,695 | 1,406,599 | 1,337,752 | 285,480,675 |
| 12 | Prince | 1,695,171 | 1,450,285 | 2,273,014 | 26,377,195 |
| 13 | Future | 1,490,605 | 265,246 | 2,136,412 | 1,517,576,723 |
| 14 | Panic! at the Disco | 1,459,648 | 726,061 | 2,160,593 | 776,291,680 |
| 15 | Eminem | 1,406,981 | 402,074 | 2,825,396 | 1,083,551,297 |
| 16 | Chris Stapleton | 1,387,399 | 1,018,164 | 1,980,123 | 256,834,443 |
| 17 | Blake Shelton | 1,360,897 | 847,303 | 2,359,384 | 416,483,610 |
| 18 | Ariana Grande | 1,355,292 | 352,118 | 3,533,771 | 974,695,332 |
| 19 | Kevin Gates | 1,354,149 | 391,479 | 2,427,935 | 1,079,814,308 |
| 20 | The Chainsmokers | 1,321,487 | 69,887 | 5,476,317 | 1,055,952,503 |
| 21 | G-Eazy | 1,321,481 | 271,957 | 2,685,528 | 1,171,457,230 |
| 22 | David Bowie | 1,318,038 | 1,053,314 | 1,213,698 | 215,031,169 |
| 23 | The Beatles | 1,279,658 | 641,259 | 1,769,399 | 692,188,561 |
| 24 | Coldplay | 1,244,595 | 457,256 | 2,625,856 | 787,130,004 |
| 25 | Sia | 1,232,875 | 386,210 | 3,600,560 | 729,913,819 |

[^3]| RANK | ARTIST | ALBUM SALES |
| :---: | :---: | :---: |
| 1 | Adele | 1,982,491 |
| 2 | Drake | 1,724,178 |
| 3 | Beyoncé | 1,636,794 |
| 4 | Prince | 1,450,285 |
| 5 | Metallica | 1,406,599 |
| 6 | Pentatonix | 1,402,504 |
| 7 | David Bowie | 1,053,314 |
| 8 | Chris Stapleton | 1,018,164 |
| 9 | twenty one pilots | 1,015,206 |
| 10 | Garth Brooks | 957,855 |
| 11 | Blake Shelton | 847,303 |
| 12 | Kidz Bop Kids | 733,111 |
| 13 | Panic! at the Disco | 726,061 |
| 14 | Elvis Presley | 710.011 |
| 15 | J. Cole | 679,955 |
| 16 | The Beatles | 641,259 |
| 17 | Rihanna | 622,133 |
| 18 | Joey + Rory | 608,626 |
| 19 | The Weeknd | 601,702 |
| 20 | Michael Jackson | 597.057 |
| 21 | Bruno Mars | 581,365 |
| 22 | Justin Bieber | 569.171 |
| 23 | Taylor Swift | 560,249 |
| 24 | Eagles | 559,608 |
| 25 | Red Hot Chili Peppers | 555,048 |

Song Consumption is calculated as follows:
Total Song Project Units = Song Sales + (On-Demand Audio Streams/150)

## 0 25 ARTISTS BY <br> STREAMS

| RANK | ARTIST | TOTAL STREAMS | AUDIO STREAMS | VIDEO STREAMS |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Drake | 6,053,703,020 | 5,288,796,011 | 764,907,009 |
| 2 | Rihanna | 3,297,671,731 | 2,013,711,962 | 1,283,959,769 |
| 3 | twenty one pilots | 2,635,459,821 | 1,632,938,556 | 1,002,521,265 |
| 4 | The Weeknd | 2,524,860,083 | 1,897,426,372 | 627,433,711 |
| 5 | Future | 2,492,554,102 | 1,543,036,580 | 949,517,522 |
| 6 | Kanye West | 2,456,355,930 | 2,077,120,706 | 379,235,224 |
| 7 | Justin Bieber | 2,430,063,560 | 1,386,489,788 | 1,043,573,772 |
| 8 | Kevin Gates | 2,096,428,953 | 1,092,464,324 | 1,003,964,629 |
| 9 | Beyoncé | 2,093,171,487 | 1,234,928,032 | 858,243,455 |
| 10 | Eminem | 1,947,445,547 | 1,105,657,775 | 841,787,772 |
| 11 | J. Cole | 1,737,306,300 | 1,415,353,811 | 321,952,489 |
| 12 | The Chainsmokers | 1,716,777,366 | 1,078,219,078 | 638,558,288 |
| 13 | G-Eazy | 1,698,675,491 | 1,187,108,458 | 511,567,033 |
| 14 | Ariana Grande | 1,640,335,449 | 994,831,582 | 645,503,867 |
| 15 | Bryson Tiller | 1,496,401,074 | 1,013,850,716 | 482,550,358 |
| 16 | Chris Brown | 1,446,523,940 | 839,106,192 | 607,417,748 |
| 17 | Fetty Wap | 1,396,793,406 | 777,472,783 | 619,320,623 |
| 18 | Los Temerarios | 1,303,814,954 | 84,667,733 | 1,219,147,221 |
| 19 | Rae Sremmurd | 1,274,168,916 | 704,023,420 | 570,145,496 |
| 20 | Adele | 1,263,017,303 | 802,953,599 | 460,063,704 |
| 21 | Wiz Khalifa | 1,241,941,238 | 696,706,408 | 545,234,830 |
| 22 | Kendrick Lamar | 1,212,058,571 | 979,775,038 | 232,283,533 |
| 23 | Young T.H.U.G. | 1,182,564,882 | 722,066,194 | 460,498,688 |
| 24 | Sia | 1,139,782,572 | 743,706,158 | 396,076,414 |
| 25 | Panic! at the Disco | 1,137,282,655 | 784,115,482 | 353,167,173 |


|  | RANK | TITLE | ARTIST | TOTAL |
| :---: | :---: | :---: | :---: | :---: |
|  | 1 | 25 | Adele | 2,194,933 |
|  | 2 | Purpose | Justin Bieber | 1,643,939 |
|  | 3 | Dangerous Woman | Ariana Grande | 1,032,184 |
|  | 4 | A Pentatonix Christmas | Pentatonix | 1,002,001 |
|  | 5 | This Is Acting | Sia | 903,725 |
|  | 6 | Thank You | Meghan Trainor | 724.735 |
|  | 7 | Nine Track Mind | Charlie Puth | 716,624 |
| - | 8 | Trolls | Various Artists | 685,194 |
| SUMPTMO | 9 | 24K Magic | Bruno Mars | 683,661 |
|  | 10 | Mind of Mine | ZAYN | 647.785 |

Album Consumption is calculated as follows:
Total Album Project Units $=$ Album Sales $+($ Song Sales/10 $)+($ On-Demand Audio Streams/1500)
TOTAL

Album Consumption is calculated as follows:
Total Album Project Units $=$ Album Sales $+($ Song Sales/10 $)+($ On-Demand Audio Streams/1500)

[^4]Song Consumption is calculated as follows:
Total Song Project Units = Song Sales + (On-Demand Audio Streams/150)
TOTAL

Rock chart combines Rock, Alternative, Metal, Indie Rock, Folk Punk

Album Consumption is calculated as follows:
Total Album Project Units $=$ Album Sales $+($ Song Sales/10 $)+($ On-Demand Audio Streams/1500)

RANK
1

2
3
4
5
6
7
8
9

10

TITLE
ARTIST
Stressed Out twenty one pilots

Heathens
Ride
Let It Go
Unsteady
Hymn for the Weekend
The Sound Of Silence
Adventure of a Lifetime
Ophelia
Ex's and Oh's
twenty one pilots
twenty one pilots
James Bay
X Ambassadors
Coldplay
Disturbed
Coldplay
The Lumineers
Elle King

TOTAL
$3,131,476$
2,687,684
1,885,141
1,699,853
1,618,878
1,547,215
1,095,106
975,835
943.790


ROCK
SONGS
BY TOTAL
CONSUMPTION

Song Consumption is calculated as follows:
Total Song Project Units = Song Sales + (On-Demand Audio Streams/150)

| RANK | Title |
| :---: | :---: |
| 1 | Travellerr |
| 2 | If I'm Honest |
| 3 | Montevallo |
| 4 | Tangled Up |
| 5 | Dig Your Roots |
| 6 | Ripcord |
| 7 | Kill The Lights |
| 8 | The Ultimate Collection |
| 9 | Storyteller |
| 10 | Black |


| ARTIST | TOTAL |
| :---: | :---: | :---: |
| Chris Stapleton | $1,371,562$ |

Album Consumption is calculated as follows:
Total Album Project Units $=$ Album Sales $+($ Song Sales/10 $)+($ On-Demand Audio Streams/1500)

Song Consumption is calculated as follows:
Total Song Project Units = Song Sales + On-Demand Audio Streams/150)


EDM chart combines Electronica and Dance.

Album Consumption is calculated as follows
Total Album Project Units $=$ Album Sales $+($ Song Sales/10) $+($ On-Demand Audio
Streams/1500)

RANK
1

2

3

4
5

10

TITLE
Closer

Don't Let Me Down
Roses
Cold Water

Let Me Love You
Never Be Like You
Middle
Youth
Light It Up
Lean On

ARTIST
The Chainsmokers
The Chainsmokers
The Chainsmokers
Major Lazer
DJ Snake
Flume
DJ Snake
Troye Sivan
Major Lazer
Major Lazer

TOTAL
$4,497,430$

3,849,930
$2,339,224$
$2,200,051$
2,053,881
1,976,034
1,677,616
1,190,619
1,066,766
1,038,020


Song Consumption is calculated as follows:
Total Song Project Units = Song Sales + (On-Demand Audio Streams/150)

|  | RANK |
| :--- | :--- |

Album Consumption is calculated as follows:
Total Album Project Units $=$ Album Sales $+($ Song Sales/10) $+($ On-Demand Audio Streams/1500)
(

Album Consumption is calculated as follows:
Total Album Project Units $=$ Album Sales $+($ Song Sales/10 $)+($ On-Demand Audio Streams/1500)

## RANK

1

2

TITLE
Hasta el Amanecer

Duele el Corazón
Bailando
Ginza
El Perdón
Danza Kuduro
La Bicicleta
Vivir Mi Vida
Travesuras
Encantadora

ARTIST
Nicky Jam

Enrique Iglesias
Enrique Iglesias
J. Balvin

Nicky Jam \& Enrique Iglesias
Don Omar
Carlos Vives \& Shakira
Marc Anthony
Nicky Jam
Yandel

TOTAL 448,615

394,390
385,038
354,817
328,175
298,233
244,826
206,593
204,231
201,996


LATIN
songs
BY TOTAL
CONSUMPTION

Song Consumption is calculated as follows:
Total Song Project Units = Song Sales + (On-Demand Audio Streams/150)

|  | RANK | TITLE | ARTIST | TOTAL |
| :---: | :---: | :---: | :---: | :---: |
|  | 1 | A Charlie Brown Christmas | Vince Guaraldi | 103,645 |
| ) | 2 | Kind Of Blue | Miles Davis | 74.186 |
|  | 3 | My Favorite Things | Joey Alexander | 36,246 |
|  | 4 | Take Me to the Alley | Gregory Porter | 27,312 |
|  | 5 | A Love Supreme - EP | John Coltrane | 26,520 |
|  | 6 | Silver Bells | Kenny G | 26,001 |
| - - D M | 7 | The Best Of Nina Simone | Nina Simone | 24,790 |
| BM T M | 8 | Emily's D+Evolution | Esperanza Spalding | 23,396 |
| - | 9 | Louis Armstrong | Louis Armstrong | 21,976 |
|  | 10 | The Epic | Kamasi Washington | 19,778 |

Album Consumption is calculated as follows:
Total Album Project Units $=$ Album Sales $+($ Song Sales/10) $+($ On-Demand Audio Streams/1500)

| RANK | TITLE | ARTIST | TOTAL |
| :---: | :---: | :---: | :---: |
| 1 | What A Wonderful World | Louis Armstrong \& His All Stars | 201,701 |
| 2 | Christmas Time Is Here | Vince Guaraldi | 130,921 |
| 3 | Feeling Good | Nina Simone | 110,335 |
| 4 | Linus And Lucy | Vince Guaraldi | 67,562 |
| 5 | La vie en rose | Louis Armstrong | 65,934 |
| 6 | In A Sentimental Mood | Duke Ellington \& John Coltrane | 59,945 |
| 7 | Summertime | Miles Davis | 45,580 |
| 8 | Everybody Loves The Sunshine | Roy Ayers Ubiquity | 43,087 |
| 9 | Blue in Green | Miles Davis | 42,111 |
| 10 | O Tannenbaum | Vince Guaraldi | 41,565 |

Song Consumption is calculated as follows:
Total Song Project Units = Song Sales + On-Demand Audio Streams/150)
TOTAL

Album Consumption is calculated as follows:
Total Album Project Units $=$ Album Sales $+($ Song Sales/10) $+($ On-Demand Audio Streams/1500)

[^5]ARTIST

| RANK | TITLE | ARTIST | TOTAL |  |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Try Everything | Shakira | 650,220 |  |
| 2 | I Don't Wanna Live Forever (Fifty Shades Darker) | ZAYN \& Taylor Swift | 407,902 |  |
| 3 | I See Fire | Ed Sheeran | 281.639 |  |
| 4 | Alexander Hamilton | Original Broadway Cast of Hamilton, Christopher Jackson, Lin-Manuel Miranda, Anthony Ramos, Phillipa Soo, Leslie Odom Jr., Okieriete Onaodowan, Daveed Diggs | 271.037 |  |
| 5 | Let It Go | Idina Menzel | 252,554 |  |
| 6 | My Shot | Original Broadway Cast of Hamilton, Okieriete Onaodowan, Lin-Manuel Miranda, Leslie Odom, Jr., Daveed Diggs, Anthony Ramos | 238,544 | CONSUMPTION |
| 7 | Aaron Burr, Sir | Okieriete Onaodowan, Lin-Manuel Miranda, Leslie Odom, Jr., Daveed Diggs, Anthony Ramos | 208,845 |  |
| 8 | Satisfied | Original Broadway Cast of Hamilton, Renee Elise Goldsberry | 205,154 |  |
| 9 | How Far I'll Go | Auli'i Cravalho | 191.157 |  |
| 10 | How Far I'll Go | Alessia Cara | 179.038 |  |

Song Consumption is calculated as follows:
Total Song Project Units = Song Sales + (On-Demand Audio Streams/750)

## DISTRIBUTOR \& LABEL PERFORMANCE

## DISTRIBUTOR <br> SHARE



## ALBUM

CONSUMPTION BY DISTRIBUTOR

| DISTRIBUTOR | UNITS | \% OF TOTAL | \% GROWTH <br> 2016 VS 2015 |
| :---: | :---: | :---: | :---: |
| UNIVERSAL | $148,280,835$ | $35.8 \%$ | $\mathbf{0 . 9 \%}$ |
| SONY | $113,703,345$ | $27.5 \%$ | $\mathbf{7 . 3 \%}$ |
| WARNER | $86,365,311$ | $20.9 \%$ | $\mathbf{2 1 . 3 \%}$ |
| OTHER | $65,579,113$ | $15.8 \%$ | $\mathbf{5 . 6 \%}$ |

Album Consumption is calculated as follows:
Total Album Project Units = Album Sales + (Song Sales/10) +
(On-Demand Audio Streams/1500)

# ALBUM <br> SALES <br> BY DISTRIBUTOR 

| DISTRIBUTOR | UNITS | \% OF TOTAL | \% GROWTH <br> 2016 VS 2015 |
| :---: | :---: | :---: | :---: |
| UNIVERSAL | 35.8 | $35.1 \%$ | -21.0\% |
| SONY | 27.5 | $27.8 \%$ | $\mathbf{- 1 5 . 2 \%}$ |
| WARNER | 20.9 | $22.5 \%$ | $\mathbf{5 . 0 \%}$ |
| OTHER | 15.8 | $14.6 \%$ | $\mathbf{- 2 6 . 5 \%}$ |



BuzzAngle Music does not provide any weighting factors on the physical album sales market. All units are exactly as reported from the retailers.


## SONG

STREAMS
BY DISTRIBUTOR

| DISTRIBUTOR | UNITS | \% OF TOTAL | \% GROWTH <br> 2016 VS 2015 |
| :---: | :---: | :---: | :---: |
| UNIVERSAL | $152,353,085,335$ | $35.3 \%$ | $\mathbf{3 8 . 4 \%}$ |
| SONY | $122,174,844,498$ | $28.3 \%$ | $38.5 \%$ |
| WARNER | $77,720,978,779$ | $18.0 \%$ | $49.8 \%$ |
| OTHER | $79,789,788,521$ | $18.5 \%$ | $43.3 \%$ |

BuzzAngle Music does not provide any weighting factors on the physical album sales market. All units are exactly as reported from the retailers.

ALBUM

## CONSUMPTION BY LABEL TYPE

| LABEL TYPE | UNITS | \% OF TOTAL |
| :---: | :---: | :---: |
| OWNED | $268,501,312$ | $64.9 \%$ |
| DISTRIBUTED | $89,037,620$ | $21.5 \%$ |
| INDEPENDENT | $56,389,672$ | $13.6 \%$ |

Album Consumption is calculated as follows:
Total Album Project Units $=$ Album Sales $+($ Song Sales $/ 10)$

+ (On-Demand Audio Streams/1500)
OWNED: Labels owned by a major distributor (e.g. Columbia, Republic, Atlantic, etc.)
- DISTRIBUTED: Independent Labels distributed by a major distributor (e.g. Disney, Glassnote, Epitaph, etc.)
- INDEPENDENT: Independent labels not distributed by a major distributor



## 운 <br>  <br> DISTRIBUTORS BY TOTAL CONSUMPTION

| RANK | DISTRIBUTOR | TOTAL PROJECT | ALBUM SALES | SONG SALES | AUDIO STREAMS |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Universal Music Group | 135,792,204 | 56,099,591 | 253,078,276 | $81,577,178,095$ |
| 2 | Sony Music | 87,520,220 | 37,535,570 | 168,231,138 | 49,742,303,358 |
| 3 | Warner Music Group | 69,875,369 | 30,889,494 | 130,956,273 | 38,835,372,238 |
| 4 | Alternative Distribution Alliance | 16,489,941 | 8,033,729 | 17.496,210 | 10,059,887,445 |
| 5 | RED | 15,555,028 | 7,348,873 | 23,589,490 | 8,770,809,500 |
| 6 | TuneCore, Inc | 13,545,454 | 3,756,067 | 22,471,668 | 11,313,330,767 |
| 7 | The Orchard | 10,628,097 | 3,354,490 | 19,694,632 | 7,956,216,248 |
| 8 | INgrooves | 7,258,119 | 2,518,099 | 11,110,119 | 5,443,511,984 |
| 9 | CDBaby | 5,522,227 | 2,539,745 | 8,816,469 | 3,151,253,296 |
| 10 | Caroline | 5,230,512 | 2,303,906 | 7,619,376 | 3,247,002,994 |
| 11 | Entertainment One | 4,472,504 | 2,375,681 | 6,131,109 | 2,225,567,764 |
| 12 | EMPIRE Distribution | 3,028.760 | 622,171 | 4,926,786 | 2,870,864,990 |
| 13 | Believe Digital | 2,640,534 | 465,732 | 5,369,481 | 2,456,780,496 |
| 14 | Redeye | 1,363,935 | 611.777 | 1,347,230 | 926,152,902 |
| 15 | Beggars Group Digital | 1,174,225 | 64,223 | 1,899,667 | 1,380,053,025 |
| 16 | PK Interactive, Inc. | 979,826 | 135,124 | 1,865,846 | 987,176,058 |
| 17 | AWAL | 956,774 | 398,528 | 1,577,636 | 600,723,084 |
| 18 | Pearl Records | 905,140 | 902,915 | 16 | 3,334,662 |
| 19 | Naxos | 646,541 | 426,604 | 423,922 | 266,316,946 |
| 20 | Fresh Produce, LP | 578,555 | 343,243 | 14,602 | 350,776,964 |
| 21 | Select O Hits, Inc. | 545,745 | 164,628 | 704,633 | 465,980,367 |
| 22 | Kontor New Media | 400,586 | 129,714 | 746,714 | 294,301,494 |
| 23 | AMPED | 384,845 | 264,836 | 231,335 | 145,313,503 |
| 24 | Ditto, Ltd. | 384,749 | 79,764 | 850,703 | 328,972,789 |
| 25 | DashCo | 374,841 | 44,908 | 356,899 | 441,364,361 |

[^6]RANK

1 Universal Music Group
DISTRIBUTOR

Sony Music
Warner Music Group
The Orchard
TuneCore, Inc
Alternative Distribution Alliance
RED
INgrooves
Believe Digital
CDBaby
EMPIRE Distribution
Caroline
Entertainment One
Beggars Group Digital
Select O Hits, Inc
PK Interactive, Inc.
Redeye
AWAL
DashGo
DH1 Media
IIP-DDS B.V.
Kontor New Media
Foundation Media
LOEN Entertainment
Hungama Digital Media Entertainment Pvt. Ltd

TOTAL STREAMS

137,672,240,659
84,032,252,783
53,639,987,876

| 88,691,629,452 | 51,192,997,109 | 37,498,632,343 |
| :---: | :---: | :---: |
| 63,912,678,139 | 39,964,179,804 | 23,948,498,335 |
| 20,779,565,636 | 8,136,073,184 | 12,643,492,452 |
| 17,766,251,795 | 11,374,745,764 | 6,391,506,031 |
| 13,808,300,640 | 10,242,903,361 | 3,565,397,279 |
| 12,703,649,410 | 9,019,826,897 | 3,683,822,513 |
| 10,025,323,877 | 5,538,818,054 | 4,486,505,823 |
| 5,743,128,216 | 2,498,331,133 | 3,244,797,083 |
| 5,584,220,612 | 3,181,561,102 | 2,402,659,510 |
| 5,567,814,348 | 2,896,226,890 | 2,671,587,458 |
| 4,655,520,799 | 3,314,642,664 | 1,340,878,135 |
| 3,814,761,971 | 2,289,827,286 | 1,524,934,685 |
| 1,709,134,153 | 1,388,371,056 | 320,763,097 |
| 1,342,961,760 | 474,987,536 | 867,974,224 |
| 1,269,318,299 | 987,549,180 | 281,769,119 |
| 1,184,980,734 | 934,624,304 | 250,356,430 |
| 1,029,114.462 | 607,922,821 | 421,191,641 |
| 943,340,352 | 443,659,712 | 499,680,640 |
| 864,763,982 | 178,634,960 | 686,129,022 |
| 673,665,785 | 394,569,905 | 279,095,880 |
| 585,051,084 | 300,806,821 | 284,244,263 |
| 549,206,999 | 305,332,897 | 243,874,102 |
| 547,448,972 | 180,035,190 | 367,413,782 |
| 519,644,977 | 12,432,556 | 507,212,421 |

## 0 0 1 <br>  <br> LABELS BY TOTAL CONSUMPTION

RANK
1 Columbia Records

TOTAL PROJECT
$26,554,150$

| $23,128,329$ |
| ---: |
| $22,734,975$ |
| $18,808,052$ |
| $14,254,533$ |
| $12,459,725$ |

$11,470,547$
9,560,392
$8,321,753$
7,907,966
7,592,110
7,182,422
4,579,557
4,485,463
$4,064,167$
3,958,064
$3,472,955$
3,279,652
$3,067,719$
3,037,383
$3,015,811$
2,872,206
2,785,411
2,739,791
2,585,582

ALBUM SALES
$10,523,651$

| $8,353,622$ |
| :--- |
| $8,948,512$ |
| $6,691,037$ |
| $4,754,535$ |
| $4,751,796$ |
| $2,505,064$ |
| $4,276,330$ |
| $3,413,509$ |
| $1,008,706$ |

$1,908,706$
$3,466,813$

4,425,148
$2,218,567$
2,604,276
1,884,609
1,770,526
1,798,399
756,315
1,071,545
$1,528,815$
1,569,584
652,041
1,512,016
1,607,871
1,333,1 16

SONG SALES
AUDIO STREAMS

46,570,816
12,696,051,497
$15,492,071,488$
13,932,977,074
12,633,701,287
9,649,145,202
7,719,734.449
$10,328,334,572$
5,242,434,633
4,634,744,226
7,167,600,960
$3,846,474,280$
2,203,476,263
1,855,678,434
1,816,034,404
$2,191,123,948$
$2,208,740,912$
$1,591,470,642$
$3,219,655,512$
2,139,813,963
1,288,068,675
1,107,811,622
2,706,761,003
1,154,689,258
908,125,990
$1,066,454,192$

Album Consumption is calculated as follows:
Total Album Project Units $=$ Album Sales $+($ Song Sales/10 $)+($ On-Demand Audio Streams/1500)
Note: This chart represents the performance of individual labels, not the aggregation of these labels into label groups as is commonly done within distributor organizations.

## 0 25 <br> LABELS BY <br> STREAMS

| RANK | LABEL | TOTAL STREAMS | AUDIO STREAMS | VIDEO STREAMS |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Interscope | 25,041,336,444 | 15,961,426,506 | 9,079,909,938 |
| 2 | RCA Records | 23,236,795,218 | 14,347,547,118 | 8,889,248,100 |
| 3 | Columbia Records | 22,197,737,981 | 13,015,565,981 | 7,919,154,697 |
| 4 | Atlantic Records | 20,272,056,873 | 12,958,397,904 | 7,313,658,969 |
| 5 | Def Jam | 15,835,853,562 | 10,567,895,897 | 5,267,957,665 |
| 6 | Republic | 14,729,111,087 | 9,881,983,117 | 4,847,127,970 |
| 7 | Epic Records | 13,207,731,176 | 7,945,461,647 | 5,262,269,529 |
| 8 | UMLE | 12,879,487,859 | 3,382,105,749 | 9,497,382,110 |
| 9 | Sony Music US Latin | 9,646,086,199 | 2,801,563,383 | 6,844,522,816 |
| 10 | Republic/Cash Money | 9,113,054,419 | 7,287,675,619 | 1,825,378,800 |
| 11 | Capitol | 8,151,067,112 | 5,395,575,776 | 2,755,491,336 |
| 12 | Island | 7,542,229,410 | 4,812,032,116 | 2,730,197,294 |
| 13 | Warner Bros. | 6,170,308,220 | 3,969,049,324 | 2,201,258,896 |
| 14 | Rhino Records | 3,937,959,401 | 2,314,923,467 | 1,623,035,934 |
| 15 | Parlophone | 3,544,985,724 | 2,237,866,720 | 1,307,119,004 |
| 16 | Fueled By Ramen | 3,346,093,729 | 2,244,816,484 | 1,101,277,245 |
| 17 | Artist Partner Group | 3,287,644,483 | 1,772,681,173 | 1,514,963,310 |
| 18 | Roc Nation | 3,182,690,611 | 2,166,320,756 | 1,016,369,855 |
| 19 | Reprise Records | 3,152,240,685 | 1,865,967,319 | 1,286,273,366 |
| 20 | Walt Disney Records | 3,034,784,658 | 1,172,612,495 | 1,862,172,163 |
| 21 | INgrooves | 2,902,450,718 | 1,449,239,922 | 1,453,210,796 |
| 22 | Capitol Nashville | 2,752,868,681 | 1,933,041,742 | 819,826,939 |
| 23 | Elektra | 2,664,310,908 | 1,646,969,166 | 1,017,341,742 |
| 24 | 300 Entertainment | 2,469,129,687 | 1,606,247,786 | 862,881,901 |
| 25 | Hollywood Records | 2,284,679,285 | 1,326,898,606 | 957,780,679 |

[^7] monly done within distributor organizations

# THANK YOU FOR VIEWING THE BUZZANGLE 2016 REPORT 

## ABOUT <br> BORDER CITY <br> MEDIA


#### Abstract

Border City media is a New York-based music technology company that has developed a unique set of services that radically change the way businesses analyze entertainment consumption and related trends.


BuzzAngle Music is the first in a series of Border City Media services that will also include BuzzAngle Movies and BuzzAngle Books, Border City Media was founded by Jim Lidestri, previously President and Chief Executive Officer of Interliant, Inc., one of the industry's first application service providers.

## ABOUT

BUZZANGLE MUSIC

BuzzAngle Music's new charts and analytics offer data at a much more granular level and in a much more timely manner than the most commonly used measurement of sales and streaming available up to this point, leading to an ability to produce trillions of unique charts daily, revolutionizing a slow, staid and stale aspect of the music industry.

Data is updated daily to reflect the previous day's sales and streaming activity in both the United States and Canada.

Website: BuzzAngleMusic.com
Contact: info@BorderCityMedia.com
Twitter: @BuzzAngleMusic


[^0]:    Starting in the third quarter of 2016, YouTube stopped reporting stream counts for songs that didn't exceed 1,000 streams per day

[^1]:    Song Consumption is calculated as follows:

[^2]:    Album Sales Consumption is calculated as follows:
    Total Album Sales Units = Album Sales + (Song Sales/70)

[^3]:    Album Consumption is calculated as follows:
    Total Album Project Units $=$ Album Sales $+($ Song Sales/10) $+($ On-Demand Audio Streams/1500)

[^4]:    Urban chart combines Hip-Hop/Rap and R\&B

[^5]:    Song Consumption is calculated as follows
    Total Song Project Units = Song Sales + (On-Demand Audio Streams/150)

[^6]:    Album Consumption is calculated as follows
    Total Album Project Units $=$ Album Sales $+($ Song Sales/10) $+($ On-Demand Audio Streams/1500 $)$

[^7]:    Note: This chart represents the performance of individual labels, not the aggregation of these labels into label groups as is com

